

**Any provider in green has been approved to give the mandatory course and/or the pre-licensing course in addition to the regular continuing education courses.**

### **Cooke Real Estate School**

Pre-licensing Course Sales – 40 hrs

### **Quality Workshops**

The Vermont Mandatory Course 2012-2014 – 4 hrs

Pre-licensing Course Sales – 40 hrs

Pre-licensing Course Broker – 40 hrs

Buyer Representation – 4 hrs

Environmental Issues – 4 hrs

Ethic in Real Estate – 4 hrs

Intro to Commercial Real Estate – 4 hrs

Fair Housing – 4 hrs

Real Estate Finance – 4 hrs

Real Estate Taxes: What Every Agent Should Know – 4 hrs

Red Flags – 4 hrs

Risk Management – 4 hrs

Understanding 1030 Tax Free Exchanges – 4 hrs

Short Sales, Foreclosures, REO's and Auctions for 4 hrs

Real Estate and Finance Today – 4 hrs

### **Randy Mayhew School of Real Estate**

Vermont Law Study – 8 hrs

Vermont Law Study – 4 hrs for CE only

Mandatory Course – 2012-2014 Renewal Cycle – 4 hrs

40 Hour PreLicensing Course – VT Salesperson Applicants – 40 hrs

Fair Housing Review & Practice Issues – 4 hrs

New Rules and Recent Legislation – 4 hrs

Online and Classroom - 2014-2016 Renewal Cycle Mandatory Course – 4 hrs

Ethics – 2 hrs

Advanced Contracts – 4 hrs

Buyer Cancellation Rights and Seller Agent's Best Permitting – 4 hrs

Designated Agency – The Basics (Vermont) - 2 hrs

VT Real Estate Practice Changes – 2015 – 2 hrs

VT Real Estate Buyer Agency – Basic Course – 4 hrs

2016-2018 Renewal Cycle Mandatory course – 4 hrs

Review e-mail Regarding VT Law Study – 8 hrs

### **Thomas F. Heilmann/Heilmann, Ekman & Associates, Inc**

Hit Me with Your Best Shot – Selected Challenges in Real Estate Brokerage – 2 hrs

Everything You Wanted to Know (and More) About Purchase and Sale Contracts - 2 hrs

Mandatory Course 2012-2014 Cycle – 4 hrs

### **Vermont Realtors**

Seller Representative Specialist – 8 hrs

Pricing in a Shifting Market - 2 hrs

Put An Attorney Out of Business – 2 hrs

When Imitation Isn't Flattery – 2 hrs

Pricing Analysis, Strategies & Systems for Today's Seller Clients – 2 hrs  
Seniors Real Estate Specialist – Designation – 8 hrs  
Making Winners Out of Sellers – 2 hrs  
From Residential to Commercial Real Estate – 2 hrs  
Tomorrow's Commercial Sales are Made Today – 2 hrs  
Fair Housing – 4 hrs  
Understanding Fire Safety – Is it a Title Issue? – 2 hrs  
Estimate, Adjust and Defend – 4 hrs  
Risk Management – Identify & Manage the Risk in a Real Estate Transaction – 4 hrs  
National Flood Insurance Program (NFIP) – 2 hrs  
Teaching Your Clients How to Negotiate a P & S Agreement – 2 hrs  
Tech Savvy & Connected in Digital Media Real Estate Environment 4 hrs  
Educating Your Buyers & Sellers to Today's Market Realities – 2 hrs  
Resort and Second Home Markets Course – 4 hrs  
Social Media Best Practice & Policy Guidelines – 2 hrs  
GRI 101 How to Set Up Shop for Success – 4 hrs  
40 Hour Salesperson Pre-Licensing Course – 40 hrs  
Adapting to Consumer Communication Needs aka Shift Happens – 3 hrs  
Offers "The Good, The Bad, The Ugly" – 2 hrs  
REO Properties: Responsibilities, Education and Opportunities – 4 hrs  
Short Sales & Foreclosures: What Real Estate Professionals need – 4 hrs  
Generation Buy – 4 hrs  
E-Pro Day 1 – 2 hrs  
Accredited Buyers' Representative – Designation Course (ABR) - 8 hrs for both days  
Above & Below Ground Storage Tanks- 2 hrs  
Broker Pre-Licensing – 40 hrs  
Realtor Liability & Ethics – Understanding & Minimizing Risks in – 2 hrs  
Creating an Office/Company Policy Manual – 2 hrs  
Be All You Can Be An Advanced Boot Camp for Agents – 3 hrs  
Vermont Real Estate Law Day – 2 hrs  
It's the Transaction – Know It! – 2 hrs  
So You're an Agent, Now What? - 4 hrs  
Keep Your Can Out of Court by Keeping Your Clients & Customers Happy – 2 hrs  
Three Steps to Fair Housing for Brokers – 2 hrs  
Digital Security for 2014 – 2 hrs  
Your Company Policy Manual - 2 hrs  
Real Estate, Waste Water & Environmental Permitting - 2 hrs  
Residential Tools for Hidden Values - 2 hrs  
What will Freddy and Fanny allow – 2 hrs  
Effective Counseling and Representation of Real Estate Clients - 4 hrs  
Energy Issues in Existing Homes Part 1 - 2 hrs  
Energy Issues in Existing Homes Part 2 – 2 hrs  
Salesperson Pre-Licensing Course - 40 hrs  
Global Real Estate: Local Market – 4 hrs  
Global Real Estate: Transaction Tools – 4 hrs  
Europe and International Real Estate – 4 hrs  
Asia/Pacific & International Real Estate – 4 hrs  
The Americas & International Real Estate – 4 hrs  
Tools & Resources for Working w/Farms w/Commercial Agricultural Potential – 3 hrs  
Code of Ethics – 2 hrs  
2014-2016 Renewal Cycle Mandatory Course – 4 hrs

Basic Intro to the Home Inspection Process – Exterior – 2 hrs  
Professional Standards – 4 hrs  
Financing Through USDA and VHFA – 2 hrs  
NAR – Senior Real Estate Specialists – 8 hrs  
Modern Real Estate Practice – 40 hrs  
Flood Risk, the National Flood Insurance Program (NFIP) and Hazard Disclosure – 2 hrs  
Real Estate & Environmental Permitting – Part 2 – 2 hrs  
Identify & Manage Liability in a Real Estate Transaction – 3 hrs  
TRID – The Newest Acronym – 2 hrs  
Realty’s New Reality: The Emerging High Performance Home Market – 2 hrs  
Making Opposites Agree – 2 hrs  
Mediation Training for the Professional Standards Volunteer – 2 hrs  
Professional Standards – 8 hrs  
Risky Business: Managing the Risk – 2 hrs  
Using Total Cost of Ownership in Mortgage Sales - 2 hrs  
Vermont Residential Energy Code 2015 - 2 hrs  
NAR Code of Ethics - 3 hrs  
NAR Safety Matters: Safe Business = Smart Business - 3 hrs  
Getting to the Heart of the Transaction - 2 hrs  
VT Real Estate Law Day 2015 - 2 hrs  
VT Shoreland Protection Act - 2 hrs  
Appraisal Process - 2 hrs  
Heating Fuel Tank Seminar - 2 hrs  
On-Line Mapping Tools - 2 hrs  
Buyer Counseling Session - 3 hrs  
Seller Counseling Session - 3 hrs  
EcoBroker: Current Trends in Sustainability – 4 hrs  
Realtors Property Resource: Using RPR to Better Serve Buyers & Sellers – 2 hrs  
Economic Impact of Walking/Biking – 2 hrs  
Methods of Effective Marketing for Commercial Agents – 6 hrs  
Dot Loop Basic Agent Training – 2 hrs  
Dot Loop Advanced Agent Training – 2 hrs  
Mold A Growing Concern – 3 hrs  
Unethical & Unlawful Use of Social Media – 2 hrs  
Pricing Strategies for Today’s Seller – 3 hrs  
Victoria Era Architecture for Real Estate Professionals – 2 hrs  
8 Critical Steps to Negotiation – 3 hrs  
Salesperson pre-licensing course – 40  
Captivating, Classic & Candid: A Review of VT Real Estate Law – 8 hrs  
2016-2018 Renewal Cycle – 4 hrs  
The Dodd-Frank Act & Its Impact on Homeownership – 3 hrs  
Appraised Property Value: Fact or Fiction – 3 hrs  
Adapting to Shifting Consumer Communication Styles – Shift Happens – 2 hrs  
Designated Realtor Overview of Technology, Communications & Advertising – 5 hrs

### **Workshops for Modern Real Estate**

Salesperson Pre-licensing Course – 40 hrs

### **American Ground Water Trust**

Residential Water Wells and Drinking Water – 3 hrs

### **American Society of Farm Managers & Rural Appraisers**

Risk Management, Market Outlook & Insurance for 2 hrs  
ASFMRA 87<sup>th</sup> Annual Convention – Day 1 – 2 hrs  
ASFMRA 87<sup>th</sup> Annual Convention – Day 2 – 2 hrs  
AG Land Management 1 20.5 – 4 hrs  
AG Land Management 2 23.5 – 4 hrs  
AG Land Management 3 22.5 – 4 hrs  
Legal Issues, Marketing and Forecasting – 4 hrs  
ASFMRA 85th Annual Convention Day 1 – 2 hrs  
Best in the Business Ethics – 3 hrs  
Agricultural Consulting Principles – 8 hrs

### **At Your Pace Online**

Vermont 2014-2016 Renewal Cycle – Mandatory Course - 4 hrs  
Vermont 8 Hour Elective: Agency Finance & Title Review - 6 hrs  
Vermont 12 Hour Elective: Basics, Ethics & Financing - 6 hrs  
Real Estate Fair Housing - 5 hrs  
Real Estate Agent Safety - 3 hrs  
Real Estate Contracts & Loan Programs - 4 hrs  
Real Estate Financing & Title Insurance - 4 hrs  
Real Estate Concepts - 4 hrs

### **Brooks Real Estate Services**

Green Construction A.1 – 2 hrs  
Green Construction A.2 – 2 hrs

### **Champlain College**

Basic Mediation Workshop - 8 hrs

### **Coldwell Banker Hickok & Boardman Realty**

Client Advocacy – 4 hrs

### **Cooke Real Estate School**

Vermont Pre-License Salesperson License Course - 40 hrs

### **Continuing Ed Express, LLC**

BPO Simplified – 2 hrs  
REO Simplified – 2 hrs  
Tax Deferred IRS 1031 Exchanges – 3 hrs  
Mortgage Products 101 – 3 hrs  
Federal Fair Housing Laws & Practice – 3 hrs  
Code of Ethics Case Studies II – 3 hrs  
History of the American Home: Part 1 – 2 hrs  
Simple Staging for Quicker Sales – 2 hrs  
Short Sales Simplified – 2 hrs  
Rehab for Resale – 2 hrs  
History of the American Home Part I - 2 hrs  
Rehab for Resale - 2 hrs  
Professional Standards & Best Practice – 3 hrs  
Serving Senior Homebuyers & Sellers – 2 hrs  
Managing Real Estate Risks with Insurance – 3 hrs

History of the American Home Part II – 3hrs  
Indoor Air Quality: Risks & Remedies – 2 hrs  
Home Inspection Basics – 2 hrs  
Service Dogs, ADA and The Fair Housing Act – 2 hrs  
Resolving Transaction Disputes – 2 hrs

#### **Cornerstone Institute**

Sales Contracts – 2 hrs

#### **Council on Residential Specialists (CRS)**

121 Win-Win Negotiation Techniques - 4 hrs  
201 Listing Strategies for the Residential Specialist - 8 hrs  
200 Business Planning & Marketing for the Residential Specialist - 4 hrs  
206 Technologies to Advance Your Business - 6 hrs  
202 Effective Buyer Sales Strategies - 6 hrs  
204 Buying & Selling Income Properties - 8 hrs  
205 Financing Solutions to Close the Deal - 8 hrs

#### **Cramer Home Inspection Group, Inc**

Understanding the Home Inspection Process – 2 hrs  
FHI 203K Loans: What are they & What are the Benefits – 2 hrs

#### **Criterion-Lalancette Engineers**

Home Construction & Inspection: Red Flags and Solutions – 4 hrs

#### **Dennis Power**

Optimizing the Features of InnoVia – 3 hrs

#### **Edmund & Wheeler, Inc.**

The Power of Section 1031 – For Real Estate Professionals - 3 hrs

#### **Exchange Authority, LLC**

EA 101 Basic Tax Deferred Exchanges – 2 hrs

#### **Fairway Independent Mortgage Corporation**

American Warrior Real Estate Professional – 2 hrs

#### **First American Title Insurance Company**

Title Insurance – What Realtors Need to Know – 2 hrs  
How CFPB Rules for Lenders will Affect Real Estate Agents & Closings – 2 hrs  
Integrated Mortgage Disclosure Basics for Real Estate Professionals – 2 hrs

#### **InterNACHI, The International Assoc. of Certified Home Inspectors**

Home Energy Efficiency for Real Estate Professionals – 4 hrs

#### **International Association of Certified Home Inspectors**

Saving Home Energy for Real Estate Professionals – 2 hrs  
Home Energy Score for Real Estate Professionals – 2 hrs

#### **International Right of Way Association**

3. Eminent Domain Law Basics for the Right of Way Professional – 8 hrs

### **J. Scott Funk**

HECM Purchase, Sales & Marketing – 2 hrs

### **Jonathan D. Weidman Esq**

Easements & Right of Way “Law School for Realtors” - 2 hrs

### **Lake Champlain Sea Grant/UVM**

Vermont Use Value Appraisal Program – 2 hrs

Demystifying FEMA and Flood Plain Maps – 2 hrs

### **Lamoille Area Board of Realtors**

Land Surveying Overview for Realtors – 2 hrs

Housing Summit: Landlord-Tenant & Other Practical Solutions – 4 hrs z

### **Lynne M. Labombard**

Certified Negotiation Expert CNE – 4 hrs

### **McKissock LLP**

Understanding RESPA and the NEW HUD-1 – 2 hrs

Common Mistakes Made By Rookies & the Rest of Us – 2 hrs

Basics of Green Building for Real Estate – 2 hrs

National Marketing, Negotiations & Closing the Sale – 2 hrs

Liens, Taxes and Foreclosures – 4 hrs

A Day in the Life of a Buyer Agent – 2 hrs

The Power of Exchange: Discover the Value of 1031 Tax – 2 hrs

Fair Housing – 4 hrs

Code of Ethics – 3 hrs

Short Sales – 2 hrs

What Real Estate Professionals Need to Know About FHA- 2 hrs

How to Work with Real Estate Investors – Part 2 – 2 hrs

How is the Legalization of Marijuana Affecting the Real Estate Market – 2 hrs

How to Work with Real Estate Investors – Part 1 – 2 hrs

Real Estate Safety Protect Yourself During a Showing – 2 hrs

It’s High Tide You Got the Facts About Homeowner’s Flood Insurance – 3 hrs

Navigating a Hot Seller’s Market – 2 hrs

TILA-RESPA Integrated Disclosure Rule - 2 hrs

The Nuts & Bolts of Commercial Real Estate - 4 hrs

Know the Code: Your Guide to the Code of Ethics - 3 hrs

Helping Buyers Narrow in on Their Dream Home - 2 hrs

A Home Buyer’s Guide to Credit Scores - 2 hrs

Real Estate Investing: Beyond the Basics - 4 hrs

Technology, Relationships and the Digital Consumer - 3 hrs

Know the Code: Your Guide to the Code of Ethics - 3 hrs

The New FHA Handbook for Real Estate Professionals - 3 hrs

Technology, Relationships and the Digital Consumer - 3 hrs

2014-2106 Renewal Cycle – Mandatory Course - 4 hrs

Affordable Housing Opportunities for Low-Moderate Income Buyers - 3 hrs

Americans with Disabilities - 2 hrs

Property Management – The Next Generation - 2 hrs

The End of The Paper Trail: How to Conduct Paperless Transactions - 2 hrs

A New Look at Contract Law - 2 hrs  
Demystifying Appraisals - 2 hrs  
Mortgage, Loans & Laws – How they Help Your Client - 2 hrs  
Crowd Funding in Real Estate – 3 hrs  
Millennials are Changing Real Estate: Are You Ready – 3 hrs  
The Property Management Primer – 3 hrs  
Using Retirement Assets to Purchase Real Estate – 3 hrs  
Urbanization and the 18 Hour City – 2 hrs  
Uncovering the Facts About Mortgage Financing – 3 hrs  
Real Estate Safety: Protect Yourself and Your Clients – 3 hrs  
How Technology Can Ruin Your Real Estate Business – 3 hrs  
Appraisal of Self Storage Facilities – 6 hrs  
Residential Property Inspection for Appraisers – 6 hrs  
From Contact to Closing: A Breakdown of the Real Estate Market – 2 hrs  
The Income Approach: An Overview – 6 hrs  
Short Sales and Foreclosures – 3 hrs

### **Mortgage Bankers & Brokers Association of NH**

Understanding Today's Financing Options – 2 hrs

### **National Business Institute (NBI)**

Advanced Issues in Real Estate Law – 4 hrs

### **New England Real Estate Network**

Paragon Essentials – 2 hrs

Paragon Comprehensive – 3 hrs

### **New Hampshire Realtors**

2-13 Professional Standards Workshop “Do it Right in Real Estate – 4 hrs

2014 Professional Standards Workshop “The Law Versus the Code – 4 hrs

Protection and Professionalism 2 hrs

Real Estate & Ethics – The only Way to Conduct Business - 3 hrs

Consumer Protection with Professional Practice – 3 hrs

### **Northwestern Vermont Board of Realtors**

Professional Standards – 4 hrs

What quality Agents Do in a Quality Market – 2 hrs

Ombudsman Training for the Real Estate Professional – 3 hrs

NAR Quadrennial Code of Ethics – 3 hrs

It's a Price War to the Door – 4 hrs

Listing Strategies for the Residential Specialist (CRS 201) – 8 hrs

Working with Buyers – 3 hrs

Above and Below Ground Storage Tanks – What do you do when – 2 hrs

New Agent Orientation – 8 hrs (post licensure only)

Buying & Selling Income Properties – 8 hrs

Changes to the TILA: RESPA Rules Effective August 1, 2015 – 2 hrs

Getting Your Listings Priced Right - 3 hrs

Consumer Centric Negotiating – 3hrs

### **OnCourse Learning Corporation DBA Career Webschool**

Real Estate Math – 2 hrs

Principles of Commercial Real Estate – 2 hrs  
Ethics in Real Estate – 4 hrs  
Tax Free Exchanges – 3 hrs  
ADA and Fair Housing – 3 hrs  
Pricing Property to Sell – 4 hrs  
Federal Law & Commercial Real Estate – 4 hrs  
RESPA Reform – 4 hrs  
Prequalify Your Buyer in Today's Market – 3 hrs  
Environmental Hazards Disclosure – 2hrs  
Short Sales and Foreclosures – 2 hrs  
Hot Market Strategies - 2 hrs  
Realtor Code of Ethics Training - 3 hrs  
REO Properties: Responsibilities', Education & Opportunities for Real Estate Professionals - 4 hrs  
Online Risk Management - 3 hrs

### **PuroClean Managed Services**

Mold Contamination – 2 hrs

### **Regency Mortgage Corp.**

3. Renovation Lending for Residential Real Estate - 2 hrs

### **Simplegrowing**

Mold and Indoor Environments – 2 hrs

### **ServPro Industries, Inc.**

Understanding Mold in the Restoration Industry – 3 hrs

### **Society of Exchange Counselors Education Foundation**

Comprehensive Due Diligence – 8 hrs

### **State of Vermont Agency of Natural Resources**

Avoid the Pitfalls; Unlock the Opportunities, Tips from the Experts on Developing Brownfield's in Vermont – 4 hrs

### **Sterling Education Services, Inc.**

Commercial & Residential Landlord-Tenant Law – 4 hrs  
Landlord Tenant Law: How to Prosper in the New Market – 4 hrs  
Fundamentals of Landlord Tenant Law – 6 hrs  
Landlord – Tenant Law: Lease Agreements, Defaults & Collections – 4 hrs

### **The American CE Institute**

The Purchase Reverse Mortgage - 2 hrs

### **The CE Shop**

Seniors Real Estate Specialist (SRES) Designation Course – 6 hrs  
e-Pro Certification Program Day 1 – 2 hrs  
e-Pro Certification Program Day 2 – 2 hrs  
Green 100: Real Estate for Sustainable Future – 4 hrs  
Green 200: The Science of Green Building – 4 hrs  
Uncle Sam Has Homes for Sale: Listing & Selling HUD Homes – 3 hrs  
A Brief Introduction to Real Estate Finance - 2 hrs



Advocating for Short Sale Clients – 2 hrs  
Anatomy of Commercial Building – 2 hrs  
The Fundamentals of Commercial Real Estate – 2 hrs  
Determining Value of Commercial Properties – 3 hrs  
Investment Strategies in Commercial Real Estate – 3 hrs  
Online Risk Management - 3 hrs  
Hot Market Strategies – 2 hrs  
REO Properties: Responsibilities, Education & Opportunities for Real Estate Professionals – 4 hrs  
Basics of Real Estate Taxation – 3 hrs  
Breaking Barriers: Fair Housing – 2 hrs  
Diversity: Your Kaleidoscope of Clients – 2 hrs  
Foundations of Real Estate Finance – 2 hrs  
Going Green: The Environmental Movement in Real Estate – 2 hrs  
Vermont 2012-2014 Mandatory Course – 4 hrs  
Enhance Your Brand & Protect Your Clients with Data Privacy & Security – 2 hrs  
Did you Serve? Identifying Homebuying Advantages for Veterans – 2 hrs  
EA 101 Basic Tax Deferred Exchanges – 2 hrs  
Sign Here: Contract Law on E-Signatures – 3 hrs  
Commercial Ethics – 3 hrs  
Military Relocation Professional Certification – 4 hrs  
Discovering Commercial Real Estate – 3 hrs  
Accredited Buyer's Representative (ABR) Designation – 8 hrs  
Expanding Housing Opportunities – 2 hrs  
Code of Ethics: for Your Clients & Your Business – 3 hrs  
Short Sales & Foreclosures: What Real Estate Professionals need to know – 4 hrs  
Home Sweet (second) Home: Vacation, Investment, Luxury Properties – 4 hrs  
Seller Representative Specialist (SRS) Designation Course – 8 hrs  
Generation Buy – 4 hrs  
Residential Property Management Essentials – 2 hrs  
Uncle Sam Has Homes For Sale: Listing & Selling HUD Homes – 2 hrs  
Sign Here: Contract Law of E-Signatures – 2 hrs  
Personal Safety – 2 hrs  
Fundamentals of Commercial Real Estate – 2 hrs  
Real Estate Investors and Your Business – 2 hrs  
New Home Construction & Buyer Representation: Professionals, Product, Process – 4 hrs  
RPR Real-Time Data, Market Knowledge, Informed Customers - 2 hrs  
Going Green: The Environmental Movement in Real Estate - 2 hrs  
Diversity: Your Kaleidoscope of Clients - 2 hrs  
Breaking Barriers: Fair Housing - 2 hrs  
At Home with Diversity - 4 hrs  
Basics of Real Estate Taxation - 3 hrs  
Vermont 2014-2016 Renewal Cycle: Mandatory Course - 4 hrs  
Enhance Your Brand & Protect Your Clients with Data Privacy & Security – 2 hrs  
Seniors Real Estate Specialist (SRES) Designated Course - 6 hrs  
Attracting Online Consumers: Listings & Syndication – 3 hrs  
Real Estate Safety Matters: Safe Business – Smart Business – 4 hrs  
Pricing Strategies: Mastering the CMA – 6 hrs  
Advocating for Short Sale Clients – 3 hrs  
Military Relocation Professional Certificate – 4 hrs

### **UVM – Lake Champlain Sea Grant Program**

Water Resources for Realtors: Stormwater, Flood Resiliency & Con. – 2 hrs  
Quick Web-Based Mapping for Realtors – 2 hrs  
Water Quality Issues of the Region – 2 hrs  
Vermont’s Shoreland Protection Act – 2 hrs

### **Vermont Bar Association**

Title & Closing Puzzlers – 3 hrs

### **Vermont Natural Resources Council**

A New Way of Seeing the Landscape – 4 hrs

### **Workplace Safety Solutions**

Preventing Workplace Violence – Assessing Risks & Threats – 2 hrs

### **Yerhot Environmental Solutions, LLC**

Understanding Mold Damage in Today’s Real Estate World – 2hrs

### **360 Training.com**

Contracts – 3 hrs  
Bad Loans – Predatory & Fraud – 3 hrs  
Environmental Basics – 4 hrs  
Human Land Use – 4 hrs  
Pricing Property – 4 hrs

This list was last updated on **February 2, 2017**. Anything that has been approved after February 2, 2017 will be in the Minutes on the Real Estate Commission’s website at <https://www.sec.state.vt.us/professional-regulation/list-of-professions/real-estate-commission/commission-minutes-agendas.aspx> under the archive minutes.